



Mountain Woods Furniture Stays True To Rustic Roots

By Scott Dalton

Laramie, WY—For the folks at Mountain Woods Furniture, located here, creating quality crafted rustic furnishings has been their sole mission for more than 40 years.

The company found its origins in the work of Tim Saltonstall, who in 1973 constructed his first piece of rustic furniture. He took his inspiration from the Rocky Mountains, the rough-hewn

mountain range that lies along the western skyline outside of Mountain Woods' facility that continues his legacy to this day. The current owners, Daryl and Maureen Joy, became part of the Mountain Woods Furniture family in 2011, after Daryl watched the manufacturing process in action and "fell in love with the quality of the product."

Daryl said Mountain Woods Furni-

ture works closely with its suppliers to ensure that the raw materials meet the company's exacting standards. "Our wood is purchased directly from mills and distributors, depending on the item," he said. The company purchases over 100,000 board feet per year of No. 1, No. 2 and No. 3 grade Aspen and Hard Maple, as well as dimensional live-edge pieces.

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Left: One of the company's Maple bedroom sets is pictured here.

Above: The company's furniture can be found in such places as log homes and ski cabins across the U.S.

“We pride ourselves on training meticulous attention on each detail, working out each element carefully before introducing products. The result is a quality construction that defies most trends, with a style and level of quality that are truly timeless.”

– Daryl Joy, Co-owner, Mountain Woods Furniture

Mountain Woods Furniture utilizes these Hardwoods, as well as some pine and reclaimed wood, when needed to create a range of furnishings that are as unique and special as the trees from which they are crafted. Daryl stressed that when it comes to Maple, he and his team specifically look

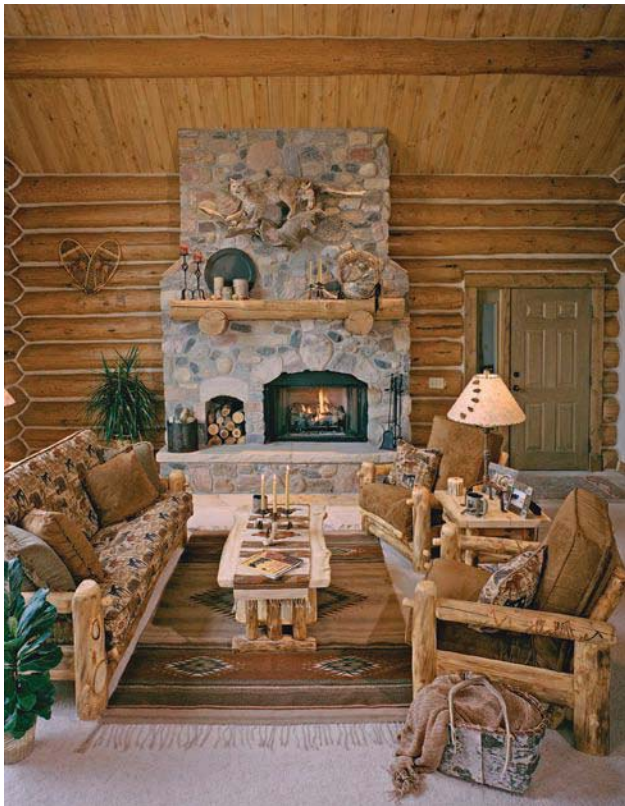
for lumber that would traditionally be considered imperfect, such as wood with natural staining and knots. Far from being detractors, he explained, these aspects enhance the look and feel of the resulting furniture, giving each piece a character all its own. Daryl said, unlike other manufactur-

ers who look to subvert the wood to their own ends, the team at Mountain Woods Furniture collaborates with the wood's existing contours and character, resulting in an array of furniture that feels as natural as the raw materials from which it originated.

The company's staff of 15 utilizes a

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Mountain Woods Furniture is located in Laramie, WY, and is a manufacturer of rustic-style furniture using primarily Hard Maple, as well as some Aspen.

15,000-square-foot manufacturing facility that features both Hitachi and DeWalt miter saws, Woodtek table saws, Woodtek and Delta joiners, a log Woofer Works Woofer II, and Grizzly drum sanders.

In addition to its commitment to quality, the company strives for sustainability in every aspect of its manufacturing processes. In fact, Mountain Woods Furniture was on the cutting edge of green manufacturing long before it became popular. A founding member of the Sustainable Furniture Council, the company uses sustainably sourced local Hardwoods.

Even when it comes to drying its lumber, Mountain Woods Furniture looks toward reducing its impact on the environment. The company uses an outside hot water wood boiler manufactured by Central Boiler Stove to power its dry kiln heat. The boiler itself is fueled exclusively with scrap wood left over from the manufacturing process, and employees stockpile these bits and pieces throughout the year. In the cooler months, the excess heat generated by the boiler is used to warm part of the plant, further reducing the need for outside heating sources.

Although some manufacturers work to put out new lines of furniture with every passing season, Mountain Woods Furniture does not follow any particular schedule for debuting new products. "We pride ourselves on training meticulous attention on each detail, working out each element carefully before

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introducing products. The result is a quality construction that defies most trends, with a style and level of quality that are truly timeless,” stated Daryl.

Given the time and effort it takes to design and construct new products, it comes as little surprise that the company rolls out complete new lines only once every few years. Mountain Woods Furniture sells exclusively to its line of dealers and does not compete with them in the retail marketplace.

“We offer drop shipping directly to their customers’ homes or to their businesses,” Daryl said. “Mountain Woods Furniture also offers nearly all of its pieces to be customized to the end customer’s preference. Our distributors also sell to designers for their lodges and resorts.”

Mountain Woods Furniture’s products can be found in many environments, from log homes to hotels, and from ski chalets to traditional homes.

Today, the company offers more than 200 product items, a variety that original founder Tim Saltonstall certainly could have hardly envisioned when he created his first piece of furniture 43 years ago. Daryl noted that the firm’s commitment to quality craftsmanship that guided the company’s first creation remains at the heart of Mountain Woods Furniture. ■



All of Mountain Woods Furniture’s products are hand-crafted.



The team at Mountain Woods Furniture consists of 15 individuals.

More information about Mountain Woods Furniture can be found at www.mountainwoods furniture.com or contact info@mountainwoods furniture.com.

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